



CALIFORNIA SALESPERSON EXAM / FOCUSED REFERENCE

California salesperson licensing checklist

Keep education, exam application, fingerprints, examination and license issuance in the right order.

Original exam-preparation material. DRE controls the examination. Review the linked full lesson for context; these sheets do not guarantee a passing result.

Education and eligibility

- Be at least 18 when the license is issued and satisfy DRE's honesty requirements.
- Complete Real Estate Principles, Real Estate Practice and one approved elective, subject to applicable exemptions. Qualifying college courses require three semester units or four quarter units; each DRE-approved private-school course is at least 45 hours.
- The qualifying Practice course must meet current implicit-bias and fair-housing requirements, including participatory role play.
- Provide a Social Security number or ITIN as required. California residency is not required; out-of-state applicants have additional paperwork.

Application and examination

- Choose examination-only or the combined examination/license application.
- The examination fee is \$100; the original license fee is \$350; the combined filing is \$450. Fingerprint processing is \$49, plus any provider service charge.
- Meet DRE's fingerprint and application requirements. Under the combined route, fingerprint results must be received before license issuance.
- Pass the 150-question, three-hour examination at 70% or better.
- A salesperson needs a responsible broker to perform licensed activity. Taking the exam is a different step from working under a broker.



Continue with the full lesson or practice

Follow the licensing steps

Scan to keep studying, or open the address below.

<https://www.passcaliforniarealestate.com/get-licensed>



Controlling sources and further reading

DRE salesperson requirements

<https://www.dre.ca.gov/examinees/RequirementsSales.html>

DRE fee schedule

<https://www.dre.ca.gov/licensees/Fees.html>

DRE combined application

<https://www.dre.ca.gov/examinees/ComboSales.html>