



CALIFORNIA SALESPERSON EXAM / FOCUSED REFERENCE

EXCEPT, NOT, LEAST and BEST review

Read the task before evaluating options. Practice the rule and the wording together.

Original exam-preparation material. DRE controls the examination. Review the linked full lesson for context; these sheets do not guarantee a passing result.

EXCEPT and NOT

Restate a negative stem as 'Which option does not meet the rule?' Mark each option true or false against the same rule, then choose the exception. Do not choose a familiar true statement when the stem asks for the false one.

LEAST, BEST and MOST accurate

These words compare alternatives under the supplied facts. More than one option may contain a true statement; identify which one answers the precise question most fully. Avoid adding facts or choosing an absolute when the rule has exceptions.

A short check before submission

- Circle the task word.
- Identify the person, property, dates and jurisdiction.
- State the controlling rule before comparing options.
- For math, calculate before studying the alternatives.
- After grading, explain why each tempting alternative fails.



Continue with the full lesson or practice

Practice scenario questions

Scan to keep studying, or open the address below.

<https://www.passcaliforniarealestate.com/practice>



Controlling sources and further reading

DRE salesperson examination content

<https://www.dre.ca.gov/examinees/SalesExamContent.html>